

1Q20 Quarterly Earnings

April 29, 2020

MEMBER OF
Dow Jones
Sustainability Indices
In Collaboration with RobecoSAM 

SAMSUNG SDI

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This document is provided for the convenience of investors only, before the external audit on our 1Q20 financial results is completed. The audit outcomes may cause some parts of this documents to change.

1Q20 Earnings and Financial Status

[Unit : KRW bn]

| Category | 1Q20 | 4Q19 | QoQ |
|-----------------------------|-----------------|------------------|----------------|
| Revenue | 2,397.5 | 2,820.9 | -15.0% |
| Li-ion Battery | 1,793.6 | 2,208.4 | -18.8% |
| Electronic Materials | 602.0 | 610.4 | -1.4% |
| Operating Profit (%) | 54.0 (2.3%) | 20.1 (0.7%) | 168.7% |
| Pre-tax Profit (%) | -9.6 (-0.4%) | -23.2 (-0.8%) | Loss continued |
| Net Profit (%) | 0.7 (0.0%) | -33.1 (-1.2%) | Turned black |

| Category | Mar. 31, 2020 | Dec 31, 2019 | QoQ |
|-------------------------------|---------------|--------------|--------|
| Assets | 19,886.9 | 19,852.1 | +34.8 |
| Current | 5,387.8 | 5,181.4 | +206.4 |
| Non-current | 14,499.1 | 14,670.7 | -171.6 |
| Liabilities | 7,422.6 | 7,191.8 | +230.8 |
| Current | 3,816.1 | 3,741.5 | +74.6 |
| Non-current | 3,606.5 | 3,450.3 | +156.2 |
| Shareholders' Equity | 12,464.3 | 12,660.3 | -196.0 |
| Paid-in Capital | 356.7 | 356.7 | - |
| Cash & cash equiv* | 1,410.9 | 1,245.0 | +165.9 |
| Debt | 3,862.3 | 3,568.5 | +293.8 |

*Include short-term financial instruments

Results & Outlook

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1Q20 Earnings and Forecast

Li-ion Battery

[Large-sized LIB]

1Q, Revenue declined QoQ

- xEV sales decreased due to seasonality
- ESS sales decreased by weak domestic demand

2Q, Slight increase in revenue QoQ

- xEV sales to maintain revenue as sales of PHEV increased
- ESS sales to increase with US utility projects

[Small-sized LIB]

1Q, Revenue declined QoQ

- Cylindrical sales declined due to low season and COVID-19
- Polymer revenue maintained with new S/phone launch despite the weak S/phone demand

2Q, Recover sales led by cylindrical battery

- Cylindrical sales to increase led by tools & cleaner
- Polymer to be influenced by the continuously weak S/phone demand

1Q20 Earnings and Forecast

Electronic Materials

[Electronic Materials]

□ 1Q, Maintain revenue QoQ

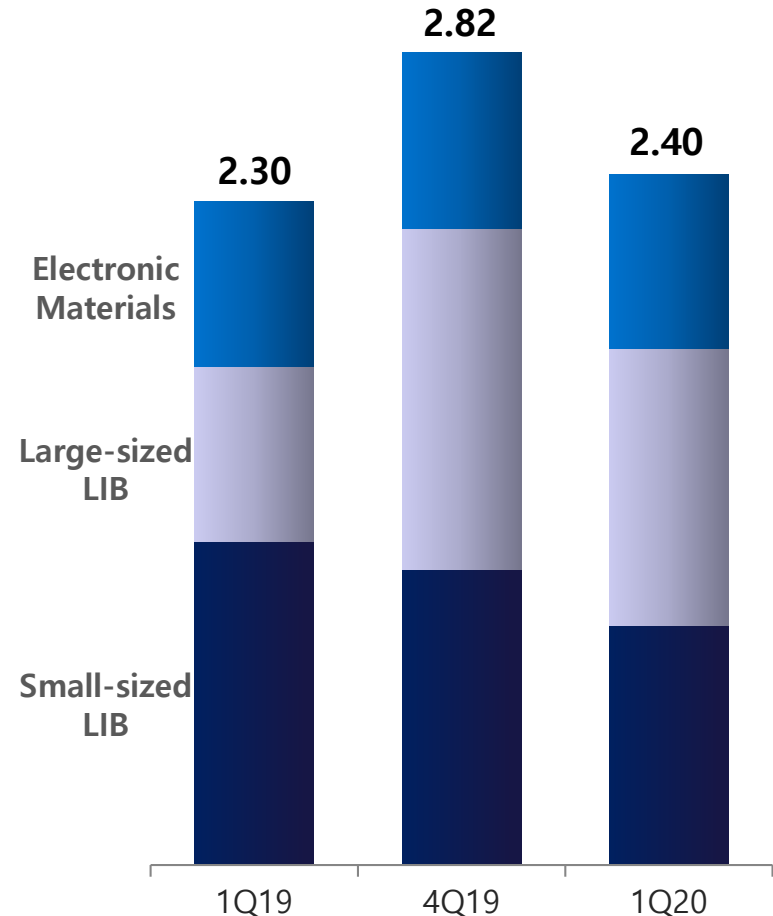
- Solid sales in Semi-Materials led by increased demand in DRAM
- Polarizer revenue slightly up on large sized TVs, whereas OLED materials revenue decreased due to weak demand

□ 2Q, Maintain revenue QoQ

- Semi-Materials demand to grow led by server DRAM
- Display Materials sales to decrease due to weak downstream demand

[Revenue]

(Unit : KRW tn)



Appendix

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Income Statement

[Unit : KRW bn]

| Category | 1Q20 | FY19 | 4Q19 | 3Q19 | 2Q19 | 1Q19 | FY18 |
|-----------------------------------|---------|----------|---------|---------|---------|---------|---------|
| Revenue | 2,397.5 | 10,097.4 | 2,820.9 | 2,567.9 | 2,404.5 | 2,304.1 | 9,158.3 |
| COGS | 1,939.1 | 7,882.2 | 2,238.4 | 1,996.8 | 1,874.0 | 1,773.0 | 7,118.2 |
| Gross Profit | 458.4 | 2,215.2 | 582.5 | 571.1 | 530.5 | 531.1 | 2,040.1 |
| (%) | (19.1%) | (21.9%) | (20.6%) | (22.2%) | (22.1%) | (23.1%) | (22.3%) |
| Operating Profit | 54.0 | 462.2 | 20.1 | 166.0 | 157.3 | 118.8 | 715.0 |
| (%) | (2.3%) | (4.6%) | (0.7%) | (6.5%) | (6.5%) | (5.2%) | (7.8%) |
| Non-operating Profit | -63.6 | 102.4 | -43.3 | 134.4 | 59.7 | -48.3 | 321.2 |
| Pre-tax Profit | -9.6 | 564.6 | -23.2 | 300.4 | 217.0 | 70.5 | 1,036.2 |
| (%) | (-0.4%) | (5.6%) | (-0.8%) | (11.7%) | (9.0%) | (3.1%) | (11.3%) |
| Tax | -10.3 | 162.2 | 9.9 | 83.0 | 56.8 | 12.6 | 291.2 |
| Net Profit | 0.7 | 402.4 | -33.1 | 217.4 | 160.2 | 57.9 | 745.0 |
| (%) | (0.0%) | (4.0%) | (-1.2%) | (8.5%) | (6.7%) | (2.5%) | (8.1%) |
| NP less Minority Interests | -96 | 356.5 | -50.5 | 208.4 | 148.6 | 50.2 | 701.2 |
| (%) | (-0.4%) | (3.5%) | (-1.8%) | (8.1%) | (6.2%) | (2.2%) | (7.7%) |
| Depreciation | 246.8 | 856.0 | 230.0 | 227.7 | 208.1 | 190.2 | 582.2 |
| CAPEX | 313.3 | 1,653.9 | 278.5 | 362.3 | 503.6 | 509.5 | 1,900.9 |

Balance Sheet

[Unit : KRW bn]

| Category | Mar. 31, '20 | Dec. 31, '19 | Sept. 30, '19. | June 30, '19 | Mar. 31, '19 | Dec. 31, '18 |
|----------------------------------|-----------------|-----------------|-------------------|-----------------|-----------------|-----------------|
| Assets | 19,886.9 | 19,852.1 | 19,737.0 | 19,765.8 | 19,554.3 | 19,349.7 |
| Current | 5,387.8 | 5,181.4 | 5,142.6 | 5,216.7 | 5,411.9 | 5,519.3 |
| Cash & cash equiv.* | 1,410.9 | 1,245.0 | 1,054.0 | 1,444.8 | 1,413.5 | 1,611.8 |
| A/R & Others | 2,113.4 | 2,228.5 | 2,087.3 | 1,966.0 | 2,200.5 | 2,161.8 |
| Inventory | 1,863.5 | 1,707.9 | 2,001.3 | 1,805.9 | 1,797.9 | 1,745.7 |
| Non-current | 14,499.1 | 14,670.7 | 14,594.4 | 14,549.1 | 14,142.4 | 13,830.4 |
| Investment | 7,683.2 | 8,032.0 | 8,005.7 | 8,144.7 | 8,023.1 | 8,050.3 |
| Tangible & Intangible | 6,440.6 | 6,258.2 | 6,253.0 | 6,064.3 | 5,808.4 | 5,474.6 |
| Others | 375.3 | 380.5 | 335.7 | 340.1 | 310.9 | 305.5 |
| Liabilities | 7,422.6 | 7,191.8 | 6,981.4 | 7,248.6 | 7,244.8 | 7,124.5 |
| Current | 3,816.1 | 3,741.5 | 3,388.1 | 3,546.8 | 3,731.9 | 4,012.8 |
| Non-current | 3,606.5 | 3,450.3 | 3,593.3 | 3,701.8 | 3,512.9 | 3,111.7 |
| Shareholders' Equity | 12,464.3 | 12,660.3 | 12,755.6 | 12,517.2 | 12,309.5 | 12,225.2 |
| Paid-in Capital | 356.7 | 356.7 | 356.7 | 356.7 | 356.7 | 356.7 |

* Include short-term financial instruments